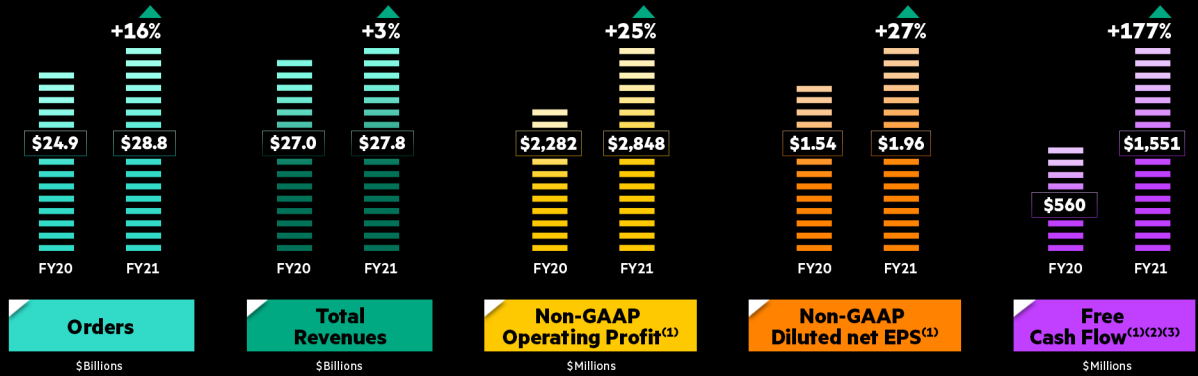


EXCEEDED FY21 COMMITMENTS ACROSS ALL METRICS



OUR STRATEGY TO BECOME THE EDGE-TO-CLOUD COMPANY IS DRIVING IMPROVED MOMENTUM ACROSS ALL BUSINESSES

Growth Businesses

Record order levels

- Intelligent Edge orders grew strong double-digits and exceeded **\$4 billion** in FY21 with revenue growing **13% y/y⁽⁴⁾**
- HPC & AI orders grew strong double-digits in FY21 with order book of awarded contracts now at **\$2.7 billion**



Core Businesses

Robust orders & strong profitability

- Compute orders up **10%+** in FY21 with operating margin of **10.8%**
- Storage orders up high single-digits in FY21 with operating margin of **16.3%**
- Pointnext orders up mid single-digits in FY21 and book to bill above **1**



As-a-Service Pivot

Accelerating ARR momentum

- As-a-Service orders⁽⁵⁾ up **61% y/y** in FY21
- As-a-Service ARR⁽⁵⁾ up **36% y/y** in FY21
- Added over **300** GreenLake enterprise customers during FY21 to **1,250+**
- Added over **\$1.5 billion** of GreenLake Total Contract Value⁽⁵⁾ in FY21 to over **\$5.7 billion**



WELL POSITIONED TO DELIVER FY22 OUTLOOK



1. A reconciliation of specific adjustments to GAAP results for the current and prior periods is included in the earnings presentation at <https://investors.hpe.com>. A description of HPE's use of non-GAAP financial information is also provided in the earnings presentation.

2. Free cash flow = cash flow from operations less net capital expenditures; net capital expenditures = investments in property, plant and equipment less proceeds from the sale of property, plant and equipment.

3. FY21 free cash flow does not include \$2.172B of after-tax impact from Oracle's satisfaction of the judgment in the Itanium litigation.

4. Adjusted to eliminate the effects of currency.

5. For definition of As-a-Service orders, ARR and Total Contract Value (TCV), please refer to the earnings presentation at <https://investors.hpe.com>

6. For reconciliation of non-GAAP to GAAP diluted net EPS, please see slide the earnings presentation at <https://investors.hpe.com>

7. A description of HPE's use of non-GAAP financial information is included in the earnings presentation at <https://investors.hpe.com>